



Virtual Reality for promoting healthy food choice

Dr. Ir. Nynke van der Laan

Associate professor, coordinator New Media Design



Second life





Projected rates of obesity to 2030

USA, Mexico, England, Canada, Spain, France, Switzerland, Italy & Korea




First life

Note: Obesity defined as BMI≥30kg/m². OECD projections assume that BMI will continue to rise as a linear function of time.

Source: OECD analysis of national health survey data.

We need:



**Better insights into
how people make
food choices**

**Novel intervention
approaches (to
leverage these
insights)**

VR as novel measurement tool



Why VR?

- Presence
- Realistic behavior
- Standardized & highly controlled
- 'Easy'



Virtu **mart**



VirtuMart



Interactive - screen-based

Immersive - headset-based

Interactive screen-based **VirtuMart**



Interactive screen-based **VirtuMart**

346 participants x 5 grocery shopping sessions

Usability outcomes*:

- Easy to understand: 90%
- Easy to find products and way: 80%
- Products bought resemble those IRL: 78%
- Could imagine themselves doing groceries in VR: 49%



Jody Hoenink,
PhD candidate

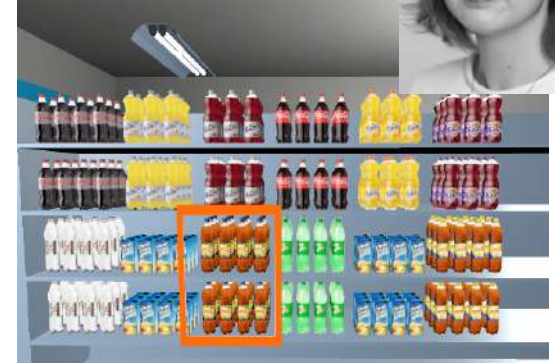
Immersive headset-based **VirtuMart**



Point of purchase



Saliency nudges: increase visibility



Packaging complexity

Edith Smit, Corine Meppelink, UvA



Health & environmental appeals

Marijn Meijers, Eline Smit, UvA

Extreme shopping experiment @ Betweter festival (Oct 18)

115 participants (60% female)

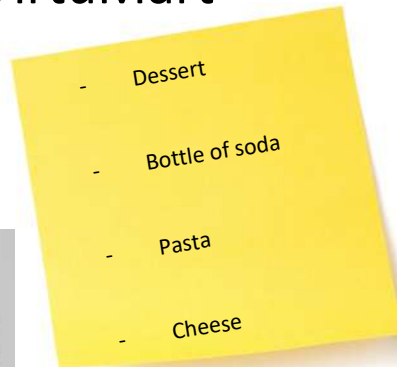
- Age: $M = 30.7$, $SD = 10.9$
- Alcohol intake: $M = 2.5$, $SD = 3.9$

Shopping trip in Immersive VirtuMart

Between-subjects design:
Nudge vs no nudge



Femke de Boer, UU



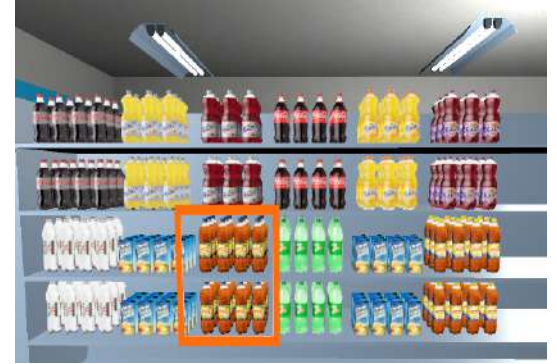
Nudge conditions

- Salience nudge: increase visibility
- Frames around 4 healthy, low calorie products

Dessert



Soda



Pasta

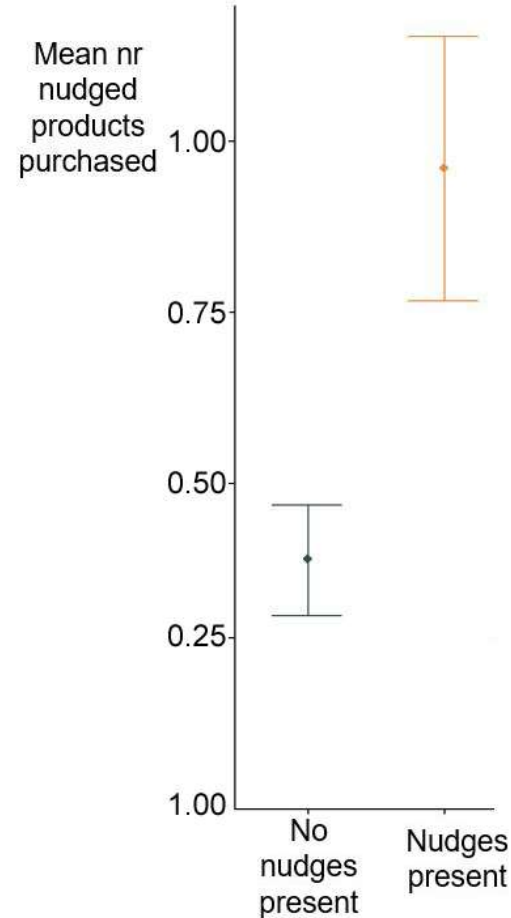


Cheese



Do salience nudges increase healthy food choice?

- Yes: **significant main effect** of nudges on food choice ($F(1, 95) = 7.20$, $p = 0.013$)
- In terms of kilocalories:
 - Control: 495.1 kcal
 - Nudge: 451.1 kcal



VR as novel intervention tool

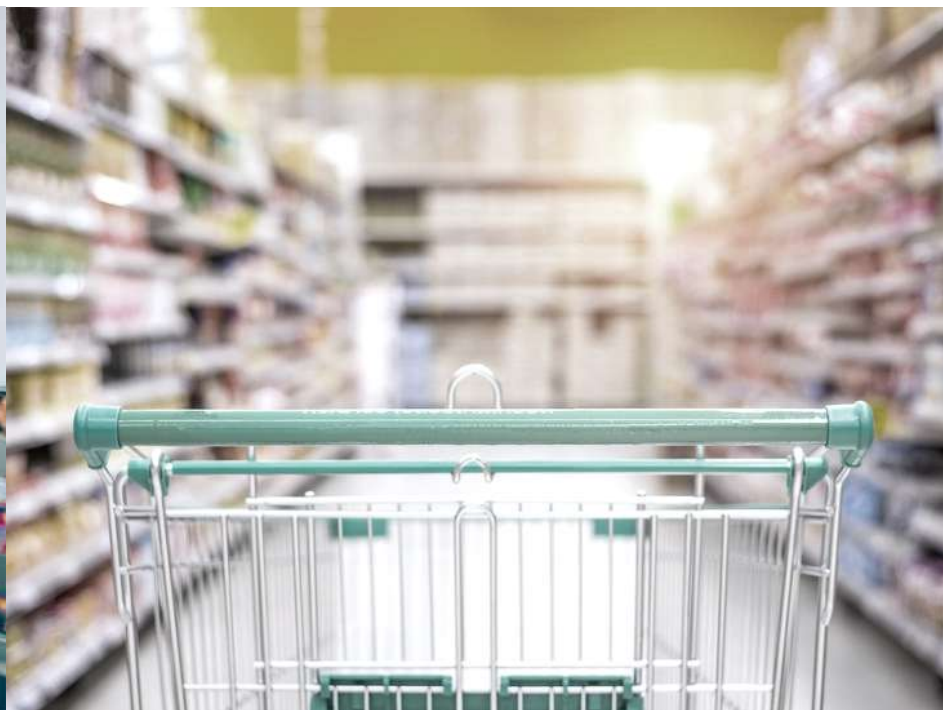


**Unique features VR →
behavior change theory**

- **First person perspective**
- **Embodiment**
- **Scenarios
difficult/impossible to
experience in IRL**

Cognitive bias modification







VirtuMan Shopping game



TILBURG UNIVERSITY

A gamified VR cognitive bias modification training

Ga op zoek naar dit product:

Sportlife peppermint 4 stuks





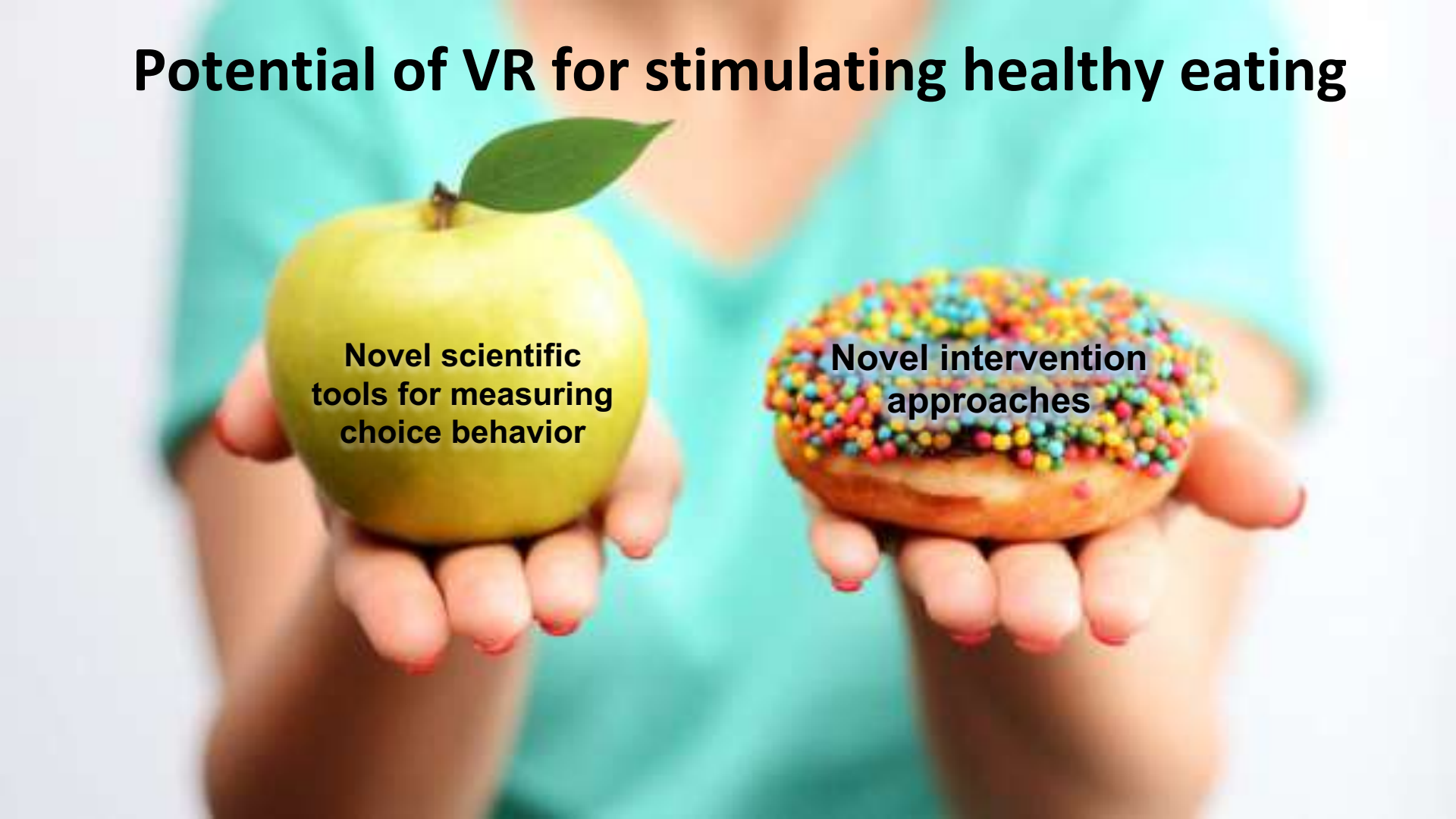


Coca Cola
2 + 1 gratis!



Markant bronwater
2 + 1 gratis!

Potential of VR for stimulating healthy eating

A person wearing a teal shirt is holding two items in their hands. The left hand holds a green apple with a single leaf, and the right hand holds a donut with chocolate frosting and colorful sprinkles. The background is a plain, light color.

**Novel scientific
tools for measuring
choice behavior**

**Novel intervention
approaches**

Thank you for your attention!

Acknowledgements:

- Collaborators
- Colleagues
- Study participants

Financial support:

- The Dutch Science Foundation – Food cognition behavior (grant number: 057-14-020)
- The Dutch Science Foundation & Diabetesfonds (Diabetes Doorbraak project (dossier number: 459001011))
- The Netherlands Cardiovascular Research Initiative, an initiative with support of the Dutch Heart Foundation (CVON2016-04) and ZonMw (531003001)

Contact:

Dr. ir. Nynke van der Laan
Associate professor Digital
Health Communication
Tilburg University
l.n.vdlaan@uvt.nl